

A
NETWORK
LIKE NO OTHER

Shared values, one set of standards and an operating model that means everyone wins – our network is a true extension of the team.



“ At Howden we believe that when you look after your people, your people will be free and able to do what’s best for clients. Our network is built on this principle too – partnering with culturally aligned brokers and teams who we trust to deliver the same expertise, service and care that we do at Howden.

We are the broker built to serve clients in an ever-changing world, and our network helps us deliver on this promise, wherever in the world they may be. ”

José Manuel González
CEO, Howden Broking

“ It’s hard to explain what makes Howden One a network like no other. But I think the beauty is that it manages to balance the needs of our clients, our teams and our partners so perfectly. Everyone ends up a winner.

We joke that our partners have the keys to our house, but it’s true. We trust each and every one, know them personally and are proud to serve clients side-by-side. It’s an agile, effective way of working and it allows us to successfully help clients in over 90 territories around the world. ”

Isabelle Cadignan
Chair, Howden One



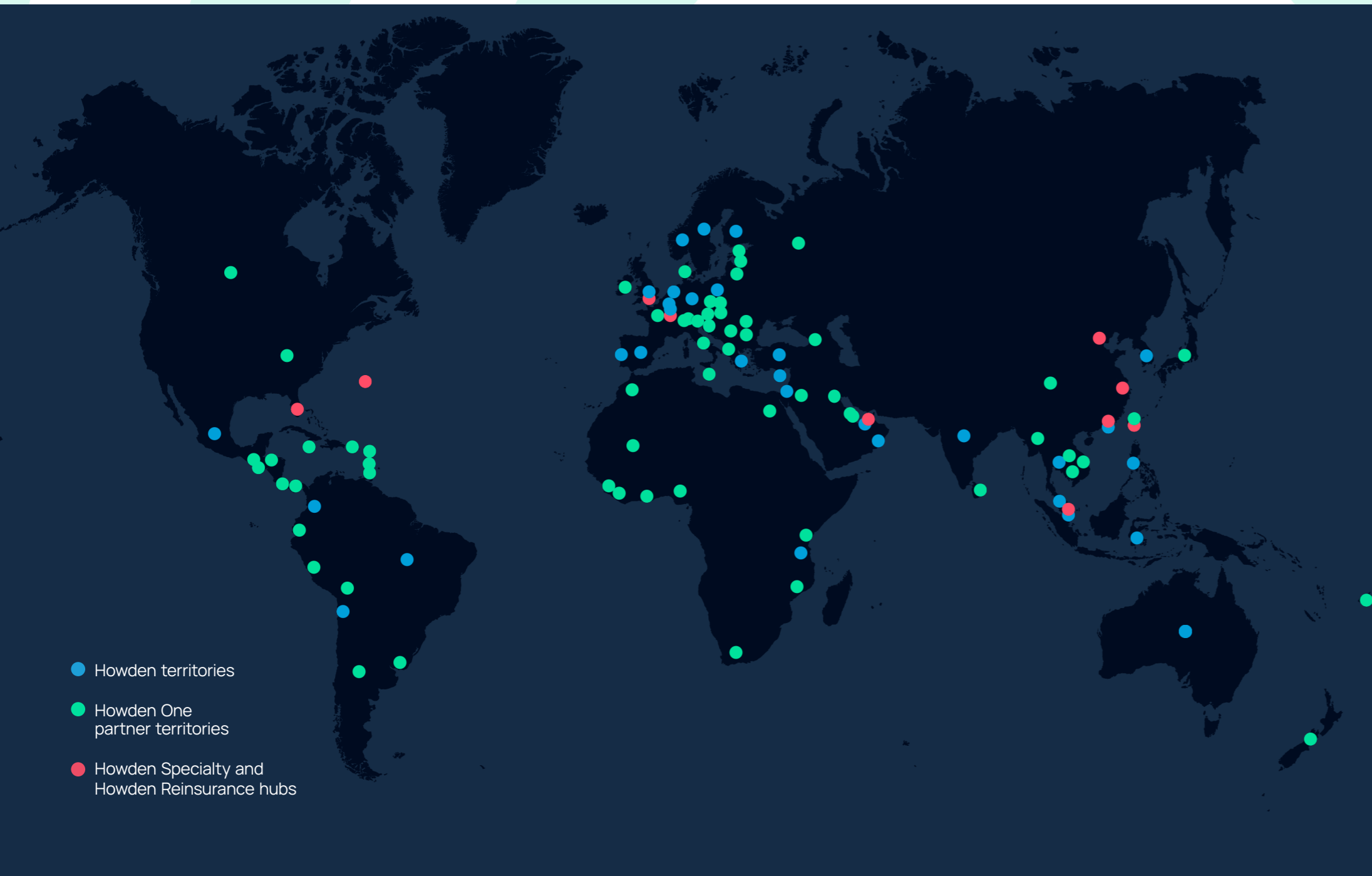
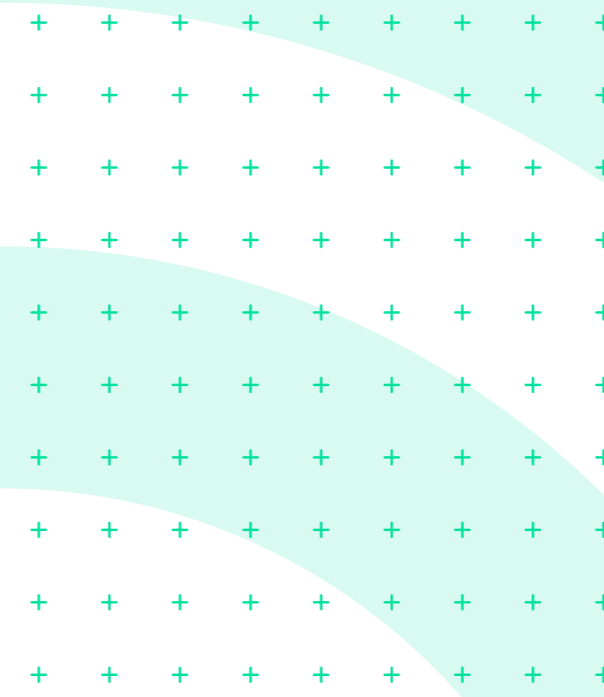
TRULY INTERNATIONAL

20,000+

Insurance professionals on your side

90+

Territories worldwide



- Howden territories
- Howden One partner territories
- Howden Specialty and Howden Reinsurance hubs

Howden	Partner countries	Partner company
ASIA PACIFIC		
Australia	Cambodia	AEGIS Insurance Brokers Co.
Hong Kong	China	Jiang Tai Ins. Brokers Co.
India	China	Ximco Corporation
Indonesia	Fiji	Unity Insurance Brokers
Malaysia	Japan	Cornes & Co.
Philippines	Japan	Marubeni Safenet Co.
Singapore	Laos	AEGIS Insurance Brokers Co.
South Korea	Myanmar	AEGIS Insurance Brokers Co.
Taiwan	New Zealand	PSC Connect NZ
Thailand	Sri Lanka	George Steuart Insurance Brokers
	Taiwan*	Alexander Leed Risk Services
	Vietnam	AEGIS Insurance Brokers Co.

* In strategic partnership with Howden Taiwan

EUROPE		
Belgium	Albania	MAI CEE Insurance Brokers
Cyprus	Austria	GrECo International AG
Finland	Bulgaria	RENOMIA
Germany	Croatia	GrECo Croatia
Greece	Czech Republic	RENOMIA
Iceland	Denmark	Contea International Insurance Brokers
Israel	Estonia	CHB Kindlustusmaakler
Luxembourg	France	Servyr Courtage
Netherlands	France	NASCO France
Norway	Georgia	MAI CEE Insurance Brokers
Poland	Hungary	RENOMIA
Portugal	Ireland	Aiken Insurances
Spain	Italy	Andrea Scagliarini
Sweden	Latvia	MAI CEE Insurance Brokers
United Kingdom	Liechtenstein	Swiss Quality Broker AG
	Lithuania	MAI CEE Insurance Brokers
	Malta	Mulberry Insurance Brokers
	Romania	Renomia
	Russia	GrECo International Insurance Brokers
	Russia	Malakut Insurance Brokers
	Serbia	RENOMIA
	Slovakia	RENOMIA
	Slovenia	GrECo International
	Switzerland	Swiss Quality Broker AG

THE AMERICAS		
Brazil	Argentina	Makler Seguros
Chile	Bolivia	Kieffer & Asociados
Colombia	Canada	CapriCMW Insurance Services
Mexico	Canada	Purves Redmond
	Costa Rica	Comercial de Seguros
	Ecuador	Multipoyo Asesores de Seguros
	El Salvador	Multiriesgos Corredores de Seguros
	Grenada	Agostini Ins. Brokers
	Guatemala	ARISA Corredores de Seguros
	Honduras	MPL Seguros
	Jamaica	MGI (Insurance Brokers)
	Panama	KAM Seguros
	Peru	Contacto Corredores de Seguros
	Puerto Rico	Vidal & Rodriguez
	St. Lucia	Agostini Ins. Brokers
	Trinidad & Tobago	Agostini Ins. Brokers
	Uruguay	Global Brokers
	USA	EPIC Insurance Brokers & Consultants
	USA	McGriff, Seibels & Williams

TURKEY, THE MIDDLE EAST AND AFRICA		
Oman	Bahrain	Protection Insurance Services
Tanzania	Egypt	Medmark Insurance Brokerage
Turkey	Ghana	KEK Insurance Brokers
UAE	Jordan	Apex Insurance
	Kenya	Masumali Meghji Ins. Brokers
	Kuwait	Alliance Ins & Reinsurance Brokerage
	Liberia	KEK Insurance Brokers
	Mali	CIRAS Assureur Conseils
	Morocco	AFMA Group
	Mozambique	Nacional Brokers
	Nigeria	FBN Insurance Brokers
	Qatar	A's Insurance Brokerage
	Sierra Leone	KEK Insurance Brokers
	South Africa	Indwe Risk Services

In countries not listed above, we have existing business partnerships to service you

THE HOWDEN ONE DIFFERENCE

Why partners choose Howden One

- Our partners want to work with like-minded individuals – local, independent specialists who know and lead their markets and will go the extra mile for clients.
- Our partners have our complete trust and our relationships often go back years.
- Our partners get privileged access to the expertise and distribution of Howden, Howden Specialty and DUAL to meet their clients' needs.

Why we choose our partners

- They care about their businesses and their clients like we do.
- They are truly specialist businesses with local knowledge and expertise.
- They have built their businesses on trust and relationships; they deliver on their promises.

ONE SET OF STANDARDS

- Our standards are clear and comprehensive. They work in the real world.
- They have been developed by a team of experienced insurance practitioners who have identified the very best practices.
- They focus on providing practical guidance across topics such as commission sharing and rules of engagement, but also less commonly addressed themes such as guidance on non-admitted coverage and tax.
- All Howden One members adhere to them without exception and ensure their teams are regularly informed.
- A full copy of the Howden One Global Standards is available upon request.

Country coordinators

Each country has specifically appointed coordinators to maximise their involvement in the network. Through our online collaboration platform, they keep abreast of market developments as well as Network standards and procedures.



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